

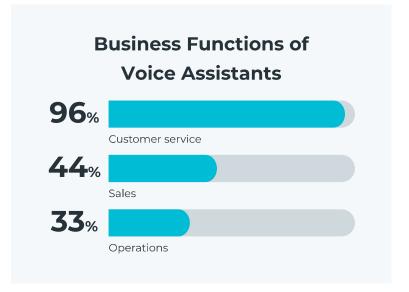
Contact Centers and Mobile Apps

Get a Boost from Voice Al

The promise of a voice AI-powered contact center has not yet fully breached traditional IVR infrastructure. Meanwhile, telecom leaders are planning to automate customer service centers and create omnichannel experiences that augment human agents and improve customer experiences.



# Where are Voice Assistants Deployed? 67% Mobile app 48% Contact center 48% Appliance & smart home devices



# **Voice Assistant Strategy**

- Consistent brand experience
- Maximum convenience
- Offer Alexa or Google skills
- Maximize accessibility
- All customer interactions start with voice

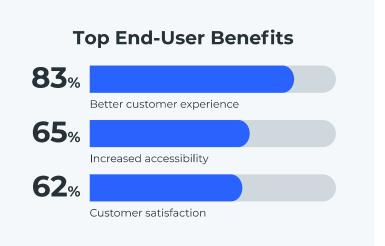


"As we enter this new age it's important to deliver modern products that are seamlessly integrated into today's generation of smart home ecosystem—while offering enhanced functionalities."

**Opus Research Survey Telecom Respondent** 



- Convenience and speed for users
- Improve customer support
- Increase customer loyalty

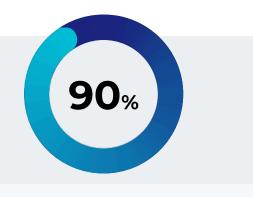


Providing superior customer service includes gaining trust and delivering the fastest, most accurate voice experience possible. To do that, business leaders are looking for custom voice assistant solutions, including a branded wake word.



# **Success Metrics for Voice Assistants**

- Accuracy and speed
- Customer satisfaction
- Net Promoter Score
- Resolution rate
- Increase engagement



of respondents feel the inclusion of a custom wake word is important

Motivated by the desire for control over user data and opportunities for personalization and monetization, telecom companies are creating partnerships with voice AI platform providers to develop and deploy custom voice assistants.



# **Top 5 Challenges Implementing Voice Al**

- Profitability & monetization opportunities
- General concerns about privacy laws
- Quick start & rapid deployment
- Need for continuous improvement
- Recession/uncertain global economics 2021

# Who is Building Your Voice Assistant?

**42**% Combination of an in-house team & third party

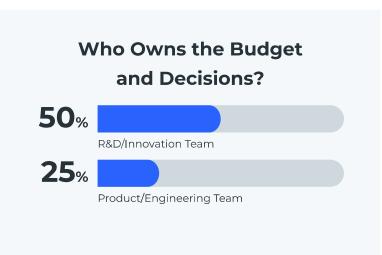
25% Voice AI platform vendor

Despite challenges, business leaders are seeking voice AI partnerships with technology companies that not only provide end-to-end solutions, but help determine a voice roadmap and surface possible monetization opportunities.

### **Voice Investment Considerations**

- Choosing the right voice AI platform provider
- Fit with company's long-term roadmap
- Finding a vendor that offers an end-to-end solution
- Return on investment
- Priority given to other tech innovations





"[Voice Assistant Interfaces] will not only be preferred by the consumers but it will also empower a new digital economy era for brands and organizations."

**Opus Research Survey Telecom Respondent** 



of respondents feel monetization is important when compared to other goals

### **Future Outlook for Voice**

- Consistent customer experiences
- Find ways to monetize voice solutions
- Increase number of voice-enabled channels
- Expand voice into multimodal experience
- Increase awareness, adoption & engagement



## The Business Value of Custom Voice Assistants

Find out how the telecom industry compares to the top brands in 7 other key industries in the Opus Research report, "Global Survey: The Business Value of Custom Voice Assistants."

Read the Report

Learn more about Houndify's independent voice Al platform at <u>Houndify.com</u> and register for a free account, or <u>talk to us</u> about how we can help you bring your voice strategy to life.

